

A full-time Leasing Consultant is needed to lead the leasing and marketing efforts for a residential community located in Howell, Michigan. The ideal candidate will have exceptional public relations skills, be detail-oriented and organized, with the ability to contribute to branding and marketing initiatives while building a strong prospect pipeline. Industry knowledge and the ability to follow corporate and site-specific policies, procedures, and best practices are essential for success in this role.

## **Requirements:**

- Minimum of 2 years of Leasing experience. Lease-up for new construction is preferred.
- Highly organized self-starter with the ability to take on initiatives within a fast-paced environment.
- Must possess the ability to learn and adapt quickly.
- Outgoing and personable excellent interpersonal communication skills
- Proven, successful experience creating, improving, and implementing a Marketing plan for a conventional community preferred- Creativity is a key required skill set.
- Exceptional customer service with the ability to handle multiple priorities effectively
- Must be able to work well under pressure
- Awareness of Fair Housing laws is required.
- Proficiency in MS Office products
- Yardi experience preferred
- Real Estate License required within 6 months of employment
- Industry designations preferred CAM, CALP, ARM, COS
- Ability to work varied hours, evenings, and weekends through Lease-Up
- Some travel required must have a valid driver's license, reliable transportation and automobile insurance.

An Equal Opportunity Employer, our employees are our most asset and Legacy is committed to fostering, cultivating, and preserving a culture of diversity and inclusion. The collective sum of individual differences, life experiences, knowledge, inventiveness, innovation, self-expression, unique capabilities, and talent that our employees invest in their work represents a significant part of not only our culture, but our reputation and Legacy's achievement as well.